



**TCS Associates** (An ABACUS-N-BYTES, INC. company - Woman Owned, 8a, SDB, MBE Certified)

**Information Systems & Assistive Technology Consulting**  
GSA Schedule No. GS-35F-0512L

## TCS CORPORATE OVERVIEW

**TCS Associates**  
**11410-P Georgia Avenue • Wheaton, MD 20902**  
**Office: 301.942.9766 • TTY: 301-942-9769 • Fax: 301.942.9110**  
**www.tcsassociates.com**

- An Abacus-N-Bytes, Inc. company founded and incorporated in 1982 in the state of Maryland.
- Small business with annual gross revenues in excess of \$1,000,000
- **Core Capabilities:**
  - Assistive Technology (Section 508) Consulting
  - Systems & Network Integration
  - Systems Development Consulting
- Industry experts in Assistive Technology with 20 years of successful support in the information technology, telecommunications, and Government sectors.

## CERTIFICATIONS

- Woman Owned
- SBA Small Disadvantaged Business (SDB)
- SBA 8a Certified in 2000
- Maryland DOT Minority Business Enterprise (MBE)

## PERFORMANCE HISTORY

*TCS has performance history demonstrating the core capability to provide scope of services ranging from small business needs to multi-million dollar support of major departmental programs.*

### Department of Defense (DoD)

- \$2,500,000 IDIQ Computer/Electronic Accommodation Program
- Accessibility Technology Integration, Installation, & Training for 2000+ users/systems

### Social Security Administration (SSA)

- \$90,000 Support Contract Subcontracting to TEAM, Inc.
- Developed training materials for adaptive systems for deaf/hard of hearing & low vision SSA employees

### Federal Aviation Administration (FAA)

- \$25,000 Assistive Technology Contract for TTY systems installation and training

### Department of Transportation (DOT)

- \$12,000 LAN Based TTY systems contract for FRA; \$10,000 TTY systems contract for DOT HQ

### Integration Technologies Group (ITG)

- \$100,000 Subcontract work for Federal DESACII contract for Accessibility systems integration & training

### Gallaudet University

- \$250,000 contract for IT systems maintenance and repair (3,600+ service calls)



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## TCS SECTION 508 SERVICES

Special services and technologies to enable your employees with special needs to work more effectively and to enhance your market capability for customers with disabilities.

### **Impact Brief for HR, Procurement, IT, & CRM Officials - Section 504 Private / Section 508 Federal.**

Assistive (or Adaptive) Technology (AT) is used to increase, maintain, or improve functional capabilities of individuals with disabilities. These adaptations allow business to be conducted more effectively between staff and customers with disabilities. The adaptations can range from structural devices to improve physical access to adapting corporate information mediums (phone, computers, web sites, conference rooms, etc) to better interface with people having auditory, visual, or mobility impairments. This accommodation, and the technologies that achieve it, are mandated in various federal and civil legislations and are best accommodated by, and therefore have the greatest impact to, processes within an organization's Human Resource, Information Technology, Procurement, and Customer Contact departments. TCS provides a free 90 minute seminar for corporations and Federal departments that outlines the laws governing accommodation of disabled workers, the technology adaptations in the work place that are needed and available, and how these accommodations can provide lowest impact and highest benefit to an organization.

- ADA
- Fed. Rehabilitation Act
- AT Assessments
- Section 508 Compliance
- AT Compliance
- Dept. Impact (HR, Procurement, IT, CRM)
- AT Technologies

**Disabled Employee Services - Section 504 / Section 508.** Section 508 requires that Federal agencies must ensure comparable accessibility to persons with disabilities whenever that agency uses electronic or information technology, unless such access would impose an undue burden. Similarly, Section 504 requires accessibility in the private sector. The founders of TCS are both deaf and have been deeply involved in activities for the disabled community. TCS maintains leading-edge technical expertise in assistive technologies to provide organizations the services required to manage, implement, and train both disabled and non-disabled staff in Section 508 related services and technologies.

#### Services:

- Assistive Technology Needs Assessment
- Systems Compliance and Compatibility Review

#### Technology Systems:

- Assistive Technology Systems Integration (Procure, Install, &Train)

#### Training:

- Disability Sensitivity Training
- End User Training (NexTalk, Lunar, Dragon, PowerBraille, JAWS, etc.)
- Compliance Assessor Technical Training

**CRM Assistive Technologies.** Assistive Technologies (AT) not only benefit the workers within an organization, but can be used to capture the sometimes significant percentage of consumers with disabilities that reside in the market area (avg 6% of the total population of the U.S.). These technologies will allow your customer/consumer interface departments to effortlessly serve the disabled community -- particularly those with hearing and vision impairments. TCS' adaptation of these technologies for your customer/consumer interfaces will result in greater market share, support, and sales. TCS will also assist your organization's marketing efforts by informing your staff where to focus their efforts to best capture these populations.

- Server Technology Implementations for Deaf/HH Customer Interface
- Web Site Optimization for Low Vision / Hearing Impaired Customers
- AT System Operation and Administration Training
- AT Systems Maintenance and Support



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## TCS DESKTOP AND NETWORKING SOLUTIONS

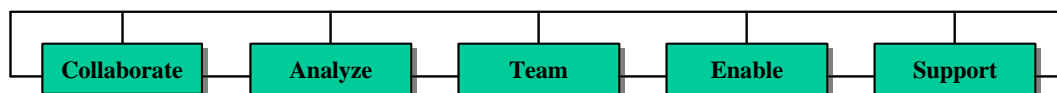
**Business Networking Solutions.** With over 20 years of Information Technology and networking experience, our staff has met the expectation of every home and business network need, using all of the major technologies to ensure a precise fit to your specific requirements. We have the resources and expertise to deliver the integrated networking and shared computing solutions necessary for your effective business operation and corporate success.

- **Network Design & Cabling**
- **Network Systems, Sales, Installation, Configuration, Admin, and Support**
- **Network Systems Configuration and Administration Training**

**Business Desktop Systems Solutions.** We collaborate with you to design, build and integrate applications and systems that achieve your business objectives. Our systems integration expertise helps you implement and integrate today's proven, state-of-the-art technologies to achieve your specific business objectives. Our 20 year heritage of systems integration consulting expertise provides you with the proven leadership and capability to ensure the design, configuration, installation, and training of the most advanced and powerful desktop technologies for your office or home needs at the most competitive prices.

- **Desktop Systems Configuration and Sales**
- **Desktop Systems Software Sales**
- **Desktop Systems Installation & Training**

## SYSTEMS DEVELOPMENT CONSULTING



**On-Site Project/Staff Augmentation.** Providing individual or managed teams of on-site consultants with the expertise you need for your project or staff supplementation needs in high technology systems development. Our goal it is to work with you as a member of your team with a commitment to provide the "right fit" expert with the deep technical expertise in the core technologies you require. If you currently have a gap in required technology expertise or in the number of resources to get the job done quickly, TCS can provide you with the business analysis, project management, software development, or QA test technologists you need. Give us your requirements, and within 2 business days we will provide you a selection of consultants that match your technical and industry specific needs. Technical consultant placements are generally project managed by your staff. For larger requirements where off-site development is required or where a managed project team is required, TCS enlists the support of subcontracting partners who are CMM Level-2 and CMM Level-3 certified to ensure the best possible managed technology processes are employed for your need.

- **Business Analysis / Needs Assessment**
- **Project Management**
- **Software and Web Development**
- **Quality Assurance / Test**



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**TCS FEDERAL CONTRACT VEHICLES**

Throughout the years TCS has developed several relationships with the Federal Government and has entered into a number of contracting vehicles in order to request its services as easy as possible. Below is a list of vehicles that can be used and the products and services you can request:

<b>Contract Name:</b>	<b>GSA Schedule</b>	<b>COMMITTS</b>	<b>ITS AIR FORCE</b>	<b>Computer/Electronic Accommodation Program (CAP)</b>	<b>Specialized Technical and Technology User Support</b>	<b>IRS DESACII (IRAP)</b>
<b>Prime/Sub &amp; No.:</b>	<u>TCS Prime</u> GS-35F-0512L	<u>TCS Sub</u> (Centech Group Prime) (202) 482-6100 <a href="http://www.commits.doc.gov">www.commits.doc.gov</a>	<u>TCS Sub</u> (Centech Group Prime) F01620-02-A-0001	<u>TCS Prime</u> 703-681-3976 (Voice/TTY) <a href="http://www.tricare.osd.mil/cap/">http://www.tricare.osd.mil/cap/</a>	<u>TCS Prime</u> DTTS59-01-D-00810	<u>TCS Sub</u> (Integration Technologies Group Prime) TIRNO-98-D-00002
<b>Type/Scope:</b>	<b>(GWAC)</b>	<b>(GWAC)</b>	<b>(GWAC)</b>	<b>(GWAC)</b>	<b>(GWAC)</b>	<b>(Dept of Treasury)</b>
<b>PURCHASE CATEGORIES</b>						
Computer & Network Systems	X					
Deaf/Hard of Hearing Section 508 Technologies	X			X		X
Blind/Low Vision Section 508 Technologies	X					
<b>LABOR CATEGORIES</b>						
Program Managers	X	X	X	X	X	
Project Managers	X	X	X		X	
508 Training Specialists	X	X	X	X	X	X
General Training Specialists	X	X	X		X	
Programmers/Analysts	X	X	X		X	
SMEs – 508, IT, need assessment	X	X	X	X	X	
PC Maintenance Techs	X	X	X	X	X	X
Helpdesk Support	X	X	X	X	X	
LAN/Telecom/Cabling Engineers	X	X	X	X	X	